

COLORADO RADIO COLLECTORS

oops!! The BRONCOS won, MEETING DATE CHANGE
Jan 21st.

NEXT MEETING; Sunday, ~~January 21st~~ from 1:00 PM until 4:00 PM.
Jefferson County Ppublic Library, 10200 West 20th Ave. in
Lakewood, Colo.

1990 Officers; Bruce Young-President, Dick Hagrman- VP, Jim Berg- Treasurer, Dave Tomlin- Secretary, and Lee Bruton will continue as Editor. Thanks to all these brave souls, they get a 10% discount at all flea markets as salary. (joke)

Dick Hagrman, Jim Berg, Ron Smith, and Dave Tomlin are working on the History of Radio display.

Membership stands at about 45. Dues will be due in the month that you joined. Jim Berg has the information on dues.

We will listen to the boring officer reports at the next meeting, have new busines and plan for the April Show (could be interesting). Dave Boyle will have a presentation on reproducing radio knobs. ~~There is a meeting~~ you must listen to the boring officers reports to attend.

Need plastic parts? Old Time Replications, 5744 Tobias, Van Nuys, CA. 91411, ph. 818-786-2500. I have used some of his parts and Larry does very good work. He makes push buttons, Knobs, station indicator holders, etc. for a good number of sets.

National Speaker and Sound, 2260 So. Broadway, will give CRC members the dealer didcount for speaker cone repair. Ask for Robb Oakes, 7774970. Price list available at meeting.

EDITORIAL

As you may know, Lee Bruton, alias the Editor, is a DEALER. You know one of those who makes money buying from one who doesn't know the value, then selling to one who thinks he/she knows it.

I don't apologize for that. A great deal of effort goes into knowing the difference, and sometimes I can be wrong.

Sometimes dealers are blamed for high prices, or accused of charging more than a fair profit, or misrepresentation of items.

I too buy from these low life dealers, but wait. Can they be justified, to any degree?

High prices, maybe that can be caused by high values. Even though we may not be able to afford it, others will.

Fair profit, knowledge is a valuable item. I am told that I once sold a FADA bullet (a catalin set valued today around \$500) to a collector in this club for \$15. I didn't know then and would not expect it to be resold in the future based on that price.

I watched my wife purchase a piece of pottery for \$2, accept \$600 still at the flea market, then learn that the buyer walked across the flea market to sell it for \$1000.

Misrepresentation, now that is more difficult. Again knowledge is valuable, but the burden is on the buyer. As a buyer you should feel most of the responsibility. As business people most dealers will be fair when you return with your complaint. But the dealer may not, or it may be impossible to connect with the dealer again. Recognize your responsibility to the purchase.

I prefer to be honest in my dealings, I sleep better. The question I least enjoy when buying is to have the seller ask "what's it worth". I don't want to be the buyer and work for the seller also. As a collector sometimes it just works out that way.

Remember also the dealer has many expenses that have to be covered by the sales. Gas, phone, advertising, rent, taxes, etc., and the cost of the item to the dealer may have been more than what you or I would consider a good deal.

Odds are good that a collector will become a dealer sometime in the future. One may want to reduce the collection, sell duplicates, or change the direction of collecting. So watch what you say about DEALERS, you may some day be one too.

Now that you understand my position as a dealer and you want to help, send money to

No one volunteered to tell of their life as a collector so you get an editorial, Maybe next time I'll tell of the sex life of Lee Deforest, Atwater Kent, or Crosley.

New Members	Ron Harmon 11011 Lee St. Westminster, CO 80021 303-466-7188	Riggs Smith 7477 W. Nichols Pl. Littleton, CO. 80123 303-973-8792
	Arthur Robertson 12110 W. Rice Pl. Morrison, CO 80465 303-979-3225	

Note; Lee Bruton and Johnny (Warren) Johnson have just returned from a radio safari to the West Coast, ask and we will tell of our adventures in the "Land that Shakes", radios sell high, and low, and flea markets start before daylight.

WANTED; no ads so everyone has all they need?

FOR SALE; nuttin,.....and I had money.